

Summary

Unlimited Projects and Tailored Details - Quickly set up projects and review time and revenue status as-you-go inside your browser. Set the system up for field service or a wide variety of other professions

Flexible Work Rates, Expense Rates and Categories - An easy-to-use administration module supports unlimited work rates, billable/non-billable categories and expense tagging

Fast in-line Time and Expense Entry - Fast time and expense entry in one browser screen that shows your prior entries for instant validation, completeness and accuracy

Browser-based for both Inside and Outside Personnel - Access the entire system from anywhere including the full Microsoft CRM & Powertrak product line

Full Management Reporting and Real-Time Analysis - Reports and real-time analytics track how much time is really charged and how much is actually billed

Easily Modifiable and Extendible - All Powertrak modules are built with the optional Powertrak toolkit, so that you can modify virtually everything in the system

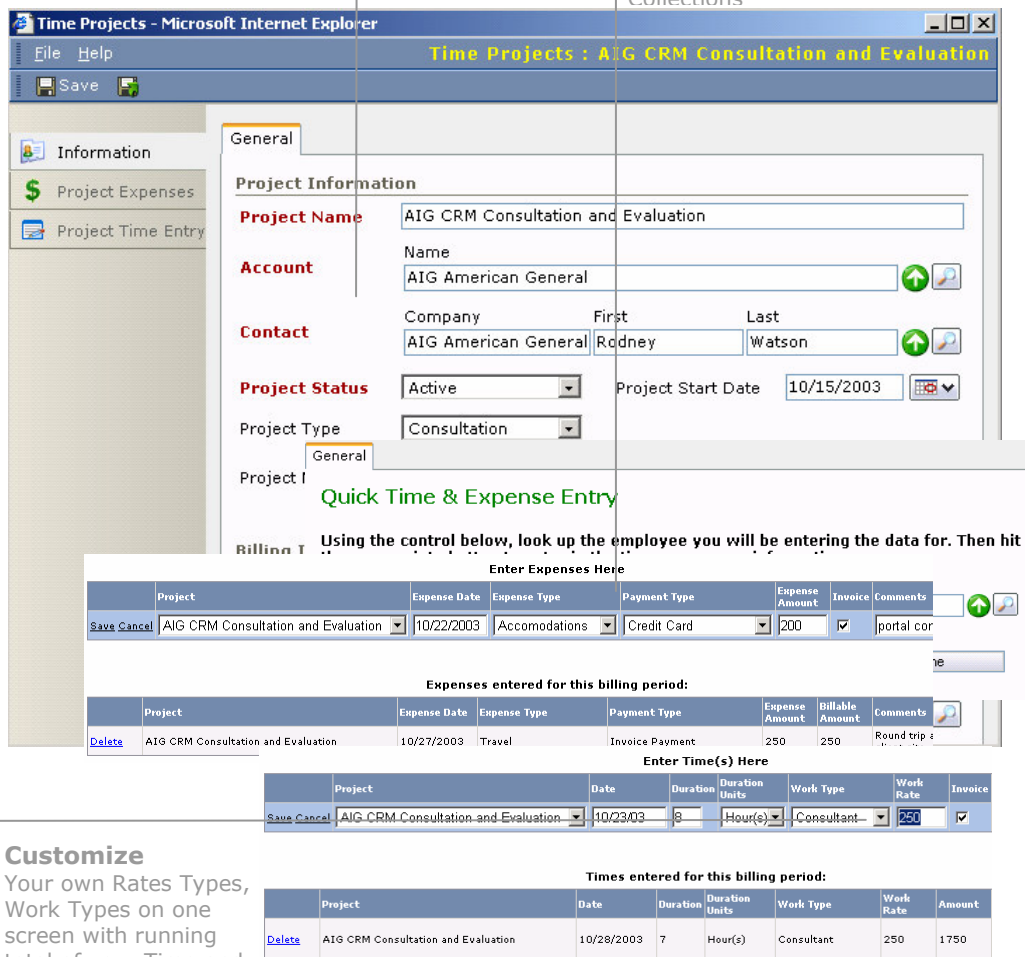
Optional integration to Accounting - Fully access the Microsoft Great Plains AR GL and Collection data to keep the entire account management picture in focus while you run your projects

Powertrak Time & Billing

Billing time and expenses is a crucial function for many businesses as the world moves toward a global service-based economy. Field service specialists, professionals of all types, and customer support personnel all need to track a charge for a very precious commodity - their time! And, with mobile workers, a web-based tool is needed to get time entered and into accounting quickly. Powertrak offers multiple work rates, chargeable and non-chargeable codes and a simple project tracking front-end to handle all types of charges and service businesses. Because Time and Billing sits right on top of Microsoft CRM, staff can update activity call notes and book appointments right inside one system. Easily add work rates, project attributes, expense categories and other critical dimensions within a simple administrative interface to keep system costs down. Better yet, managers and staff can verify that all hours are accounted for and maximize both utilization and realization. Powertrak works for both inside and outside staff worldwide to increase your income.

Full Project Details,
Totals and Status, Primary Contact and fully modifiable

Use MSCRM
Contacts, Activities, Opportunities with access to GL AR and Collections



Quick Time & Expense Entry
Using the control below, look up the employee you will be entering the data for. Then hit

Enter Expenses Here							
Project	Expense Date	Expense Type	Payment Type	Expense Amount	Invoice	Comments	
Save Cancel	AIG CRM Consultation and Evaluation	10/22/2003	Accommodations	Credit Card	200	<input checked="" type="checkbox"/>	portal cor

Expenses entered for this billing period:

Project	Expense Date	Expense Type	Payment Type	Expense Amount	Billable Amount	Comments
Delete	AIG CRM Consultation and Evaluation	10/27/2003	Travel	Invoice Payment	250	250 Round trip

Enter Time(s) Here

Project	Date	Duration	Duration Units	Work Type	Work Rate	Invoice
Save Cancel	AIG CRM Consultation and Evaluation	10/23/03	8	Hour(s)	Consultant	250

Times entered for this billing period:

Project	Date	Duration	Duration Units	Work Type	Work Rate	Amount
Delete	AIG CRM Consultation and Evaluation	10/28/2003	7	Hour(s)	Consultant	250 1750

Customize
Your own Rates Types, Work Types on one screen with running total of your Time and Expense in your browser

Product Details

In-line Time and Expense Entry

- Add unlimited time and expense entries in one easy-to-use form to minimize screen flashing
- The system shows you period-to-date totals and entry details to make sure that all time is accounted for and avoid duplicated entries.
- With Powertrak Time and Billing administration, you can set up unlimited rates, types and categories to minimize billing disputes and make time entry simple
- Powertrak helps you maximize your revenue and keep your staff happy

Built-in Timesheet Verification

- Powertrak shows everything that you need to know about a project in one place.
- Cumulative totals help account for all hours
- Multiple status codes show non-chargeable time in the same system to keep data entry simple
- Managers can look at all staff activity across all projects to keep revenue on forecast

Web-based for Anywhere Access

- Remote mobile professionals run the new global workforce for many businesses
- For both inside and outside staff, access is right inside their browser 24x7 from anywhere in the world
- Staff training in minimal and the familiar Microsoft CRM interface keeps administrative costs down.
- The thin browser-based applications get your people billing fast and saves expense-reporting headaches. Maximize your staff productivity and improve retention today

Manage Utilization and Realization

- Managing complex projects across multiple locations is a tough job
- With rapid data entry and thoughtfully categorized hours reports, managers can see who is on track to meet their budgets by projects and by person
- Time and Billing shows your chargeable and non-chargeable hours mix and allows easy comparison to standards. Drill into actual billings to see how close you are to maximizing your revenues.
- The system also highlights personnel and individual project issues
- Because everything is web-available, you don't need to learn proprietary applications spend chargeable time in meetings to figure out where you are
- Powertrak gives you a simple, efficient way to bill time and manage your staff

Built on Microsoft CRM

- Microsoft CRM provides a safe path for scalability, integration, and business value base on Microsoft .net and Web Services architecture
- Powertrak is built on the same foundation and shares the same data, while providing full extendibility outside the Microsoft CRM schema and database.

Easy set up for Rates, Types and Projects

- Powertrak provides a simple administration interface to set things up and make changes
- Table-driven values for all work codes, rates, statuses, project attributes and categories mean that you can spend more time billing and less time on system administrations
- You can tailor the system to get familiar terms, work rates and industry-specific vales to provide you with a modifiable, high-function solution

Quick Access to GL and AR

- Integrate to your back-office GL, AR and cash management systems right within Powertrak Time and Billing to save lookup time and keep projects on solid cash footing
- For Microsoft Great Plains users, Powertrak gives you an integrated, complete view of all customer data to keep projects under control
- With optional workflow and integration modules, Microsoft CRM can actively trigger project status alerts when unfavorable conditions arise and provide integration with a variety of back-office systems

Optional Advance Functions

- Optional Powertrak portal modules provide a complete mobile information source for professionals and channel-driven service organizations
- Everything from service logs, order status, serial number detail and knowledge bases and there for professional staff any time and anywhere
- Powertrak Education monitors staff and partner certification and skills to make sure that the right personnel are taking care of your customers.

A complete CRM Solution

- Add some of the 25+ Powertrak modules or build your own to keep your unique customer service culture
- Tap into the rich Powertrak product heritage of over 8 years of developing robust award-winning solutions
- Have it all today with a safety and comfort of Microsoft CRM to round out a complete one-stop solution

Powertrak is designed to meet the needs of specialized industries and Microsoft centric mid-size organizations

For more information visit us on the web at: www.axonom.com



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